

HOW DOES OBAMACARE IMPACT YOUR BUDGET?

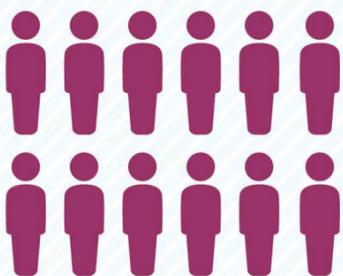


As the Affordable Care Act (ACA) is implemented in earnest, the legislation seems to be inspiring companies to reconsider how they approach contract staffing solutions.

FINANCIAL FIGURES

COMPANIES WITH
>50

EMPLOYEES MUST OFFER AFFORDABLE HEALTHCARE COVERAGE OR PAY A \$2,000 PER EMPLOYEE EXCISE TAX.



*Full-time contractors are counted toward employee totals.

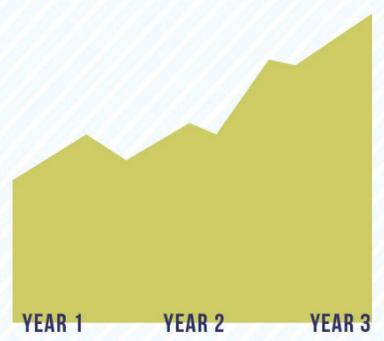
YET THE AVERAGE ANNUAL EMPLOYER CONTRIBUTION TO SINGLE-EMPLOYEE HEALTH INSURANCE PREMIUMS IS

\$4,266



MEANWHILE, THE COST OF HEALTH INSURANCE WILL CONTINUE TO GROW AT INFLATION RATES OF

2-3%



DIVISION OF RESPONSIBILITY



Most employers who work with staffing partners, particularly in the technology sphere, are not expecting to assume *any of the additional costs* brought about by the new regulations.

60% of staffing agencies insist that they will be passing on Obamacare-related expenses to clients in one form or another.

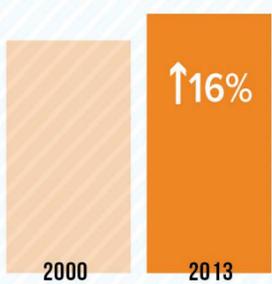


TRENDS AND REACTIONS

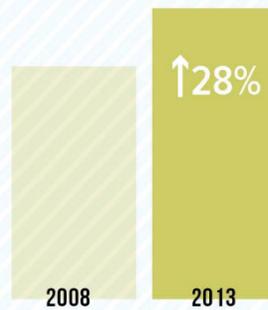


80% of surveyed staffing firms say ACA rules are the regulatory issue with the greatest impact on their business.

BUSINESSES ARE INCREASINGLY BRINGING ON PART-TIME, CONTRACT STAFF TO CONSERVE FULL-TIME ROLES AND SAVE ON HEALTHCARE EXPENSES.



In 2013, contract technology staffing surpassed its previous peak (from 2000) by 16%.



Demand for healthcare contractors in 2013 was 28% higher than its previous peak in 2008.

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